

get the merchants to co-operate with us by referring to me for instruction women who bring poor butter for sale."

The market for canned products has continued good since an early reputation for putting up standard packs was earned by club members. Always the demand for club products is more than the supply and particularly has this been the case in 1921 when drought cut short the vegetables and fruits. Reports show sold from 7 counties 76,156 containers of fruits and vegetables and 1295 quarts of jellies, jams, etc. Seven counties report 2697 quarts of fruit juices, syrups, etc. sold.

The aggregate of 1,251,002 pounds of cured meat, lard, etc., is reported sold and 572,532 pounds of home-made butter has been marketed by club members.

The report of poultry and poultry products sold will be found in the report of the poultry specialist.

BEAUTIFICATION OF THE FARMSTEAD

The beautification of the farmstead has been undertaken as a project in many home demonstration clubs. Directions are given for base plantings after simple plans have been discussed for individual cases. In several instances blue prints of home grounds were furnished by the U. S. Division of Horticulture and Pomological Investigation and in others by landscape designers who were interested in the work. The use of native trees, shrubs, and plants was demonstrated and before blue prints were given the owner of the home agreed to carry out plans and follow directions that his place might serve as a demonstration center for the community.

At club meetings a plant exchange was established at the proper seasons and plants, seed, shrubs, and trees were transferred from one farm to another. The Anson home agent says: "In March I gave lectures on beautifying the home grounds and had each club member bring plants to exchange with her neighbor at meetings. This was carried on for six weeks and I never visited a place that I did not bring back some growing plant or shrub to give to some one who needed it."

The following comes from the agent of Gaston County, a county of a hundred cotton mills:

"All spring we had been talking beautification of premises and growing gardens. As soon as the weather permitted, work began in earnest. Many of the mills furnished seeds and bulbs to any and all of their employees who would plant and take care of them. The local paper carried notes on the subject and as a result more than one weary tourist will remember bright spots along the way. The results were often not in keeping with landscape gardening but at any rate the places looked much better than weeds or bare ground would have looked. In many of the newer mill villages woods dirt had to be carried for more than half a mile before anything could be induced to grow."

FAIRS

A fair can be made the best kind of community school and the demonstration agents have not been slow in grasping this fact. A product properly grown, properly graded, and properly exhibited speaks very loudly in favor of good methods when the judge awards the blue ribbon and publicly explains the reasons. A live demonstration of how to bake in an oil stove gives an added interest to the display of biscuits which have scored because of proper baking and to have a demonstrator actually make a dress