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called some town women in with whom it conferred, and after getting the consent of the city officials for the use of the curb, started business. It was not only the members of the home demonstration clubs of the county, but any farmers interested who were asked to bring their products for sale.

"Success has been beyond our most sanguine hopes and we are now wondering how we can arrange and where we can go when the cold, bad winter weather comes".

A Stall in the City Market.

Renting a stall in the city market is a more ambitious proceeding and the organization that runs it needs to carefully plan. There is the matter of stall rent, cost of scales, show cases, ice for refrigerator, etc., and the salary of a good person to act as salesman.

The Durham and Raleigh home demonstration markets have solved the expense question by taking an agreed upon per cent of all sales for defrayment and permitting those only who agree to abide by regulations to sell through the organization.

The responsibility for operating the market and supplying products rests upon the county council of rural women and frequent are the consultations with the home agent and the marketing specialists.

Durham County Market.

Early in June a stall in the city market of Durham was opened with a county club woman in charge. Every woman's home demonstration club in the county sent produce and so far these women have been pleased with their sales.

Miss Rowe, Home Agent, was sent by the council to visit the State Horticulturist and the marketing specialist in the Department of Agriculture in Raleigh and obtained valuable data for standard-

izing products. She also visited the markets in Richmond to study arrangement, prices, etc. before opening the stall. The manager of the stall, herself a rural club woman, accompanied her on both of these trips. Miss Rowe says:

"I do feel that the establishing of this market has been our greatest work for the past year. At this time some families are depending on proceeds from this market to help supply the actual family needs. Not only has it aided in the family income but I consider the educational value worth much more than the dollars and cents. It is easy to notice the decided improvement in the grading of vegetables brought to market. The making and putting up of butter, the grading of eggs, etc. is carefully done. At the opening butter with strong flavor and which was full of milk could easily be found, but not so now. I also feel that it is not an exaggeration to say that the cakes as a whole are 50 per cent better. Our beautifully dressed plump chickens will always sell. It means that our people are careful in keeping up the standard".

Anson County.

The Anson County club women have established a very good market for all the canned products with the local grocerymen of the county. It has been a gradual growth from supplying a few dozen cans to ~~te~~ each man to try to receiving orders at this date for practically all the surplus home canned products in the county. The home agent says:

"I had first to instruct the women in the standardization of a commercial pack and in business methods of disposing of these products. Second there was the problem of convincing the merchant that we had a good, reliable article, and lastly we had to appeal to the local people to call for and use the home products.