

tells me she sells to one customer as much as \$60.00 worth some months, and averages \$25.00 worth each month the year around. Another club member has four regular customers to whom she sells milk and vegetables. Another member furnishes all the brooms used by Salem College. This year she made 500 brooms at an average of sixty-five cents each. This woman has made and sold two dozen pairs of socks at sixty-five cents a pair.

CLOTHING

No. counties reporting clothing.. work	39
<i>Total</i> No. demonstrations in clothing work.....	5204
No. dresses made.....	25129
No. dresses repaired.....	3382
No. dresses remodeled.....	6595
No. waists made.....	3459
No. dress skirts.....	2799
No. dress accessories.....	9603
No. demonstrations given in dressmaking.....	1650
No. " " " plain sewing.....	540
No. undergarments made.....	11606
No. dress forms made.....	2811
No. demonstrations in selection of clothing.....	445
No. demonstrations following dress design instructions in line, design and color.....	1929
No. demonstrations given in millinery.....	640
No. hats made.....	5242
No. hats trimmed.....	3109
No. hats refurbished.....	1642
No. hats cleaned.....	1276

Clothing work was reported in 39 counties and dress design received particular attention. Both women's and girls clubs decided on programs of work which gave them something of line, design and color. Live models were most popular and there were many volunteers from the rural audiences. The model was called to the front after the lecture and the audience would help prescribe the correct lines for her particular type, the agent or specialist guiding the discussion and asking reasons. Color and design were discussed and certain materials, hats, dresses, etc. were used on the model to show the effect. From arranging the hair, selecting and wearing the right type of hat, to suggestions for the comfortable and appropriate shoe, the model was planned for. She was given what the women call a prescription of proper lines for her type and samples of the colors and shades most becoming were pinned thereon.

It is fascinating to see a plain woman with uncompromising hair, dreary clothing, and a depressed attitude, develop into a pleased and attractive person simply by having her eyes opened to the right things to wear and the proper way of wearing them.

These methods of demonstrating dress design were used uniformly over the state, and that they are successful will be seen in the number of dress school held, the 3262 demonstrations given and in the attendance. It is also noticeable in well dressed audiences of rural women and in the 130 club leaders who came to the girls short course at Raleigh in June. I have never seen better or more tasteful dressing than these girls did. At the age when exaggerations were to be expected they delighted and surprised by their good taste and simplicity. From hair arrangement to low heel shoes, they showed the training they and their mothers had had in what to wear and how to wear it.