

be the Demonstration Farm for the tract, in view of the fact that the cultivation is from one to five years ahead of the Norfolk Southern Farms tract.

### LABOR

The farm labor situation is perhaps better in this section than in any other part of the United States. Negroes, trained in the pursuit of farming, are to be had in abundance.

The negro, when intelligently handled, is more dependable, more steady and works willingly for a lower wage than does the itinerate white laborer, who must be largely depended upon for farm labor over the greater part of the country.

### SOCIAL SURROUNDINGS

To the young, unmarried man desirous of getting a start in life at a sacrifice of many pleasures, social surroundings mean little. But to a man with a family, the steady, home-building settler, such conditions are important. Belhaven,